









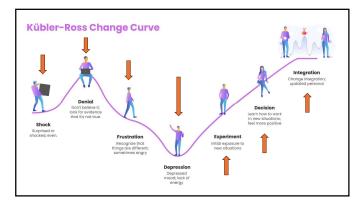
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## **Running from Change**



- Many people resist change, possibly because of the perceived risk or fear that change will not be hoppficial in the and.
- Other people resist change because it's more comfortable and familiar to stay with what you know.
- But no matter how much you run from it, change happens.

"Change is inevitable. Growth is optional." ~ John C. Maxwell















- The Analytical = Look at all the ways this change will increase our efficiency, security, resources, time, etc.
- The Emotional = Look at all the cool features it offers that are even better than the old system!

THEREFORE: You've got to win over both sides!



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